# Nomos Transforming business with Scrum

Heralded a 'revelation' by Nomos directors

## 2 weeks

the time ittakes for new featuresto be released tomarket

CASE STUDY

"Implementing
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#### THE ISSUE

Dunedin-based Nomos created Nomos One – an online property management software platform for commercial property owners and occupiers who want an easy and affordable way to manage their property documents, events and data.

The business's mission is to make Nomos One the best software in the property mangement sector which means being able to respond rapidly to customer demands and its competitors' actions. Nomos felt that its existing software development approach was not providing the quality and speed of response it required.

#### THE SOLUTION

Nomos engaged Assurity on the basis of a recommendation from a team member. After a review of the existing development approach, Assurity recommended implementing Scrum and sprints to give better structure, visibility, output and speed Assurity started by training the Nomos team in the basics of Agile and Scrum. The new approach and techniques were implemented by mentoring them through early projects, ensuring that new practices were correctly applied. Running retrospectives has allowed Nomos to tweak and improve its delivery on a continuous basis.

### BETTER OUTCOMES

- Running retrospectives allows
   Nomos to tweak and improve delivery on a continuous basis
- Daily standups improve accountability
- Sales staff know what's being delivered and when, allowing them to engage confidently with clients about future releases
- Increments to the product are delivered faster to the market
- Staff are more motivated and confident
- Clients see regular improvement
- Productivity has increased

#### THE RESULTS

Daily standups improve accountability by highlighting what people have been doing and what people are focusing on.

Product owners, business directors and salespeople have a clear understanding of what's being delivered and when. This helps the Nomos One sales team engage confidently with clients about upcoming feature releases.

Increments to the product are delivered faster to the marketplace with features now being released every two weeks. This creates a more motivated development team, a more confident sales team and customers can see improvement frequently.

Nomos is seeing greater visibility of performance. The team is able to plan what's going to happen on each sprint and see the effect across the entire project.

"We're not in the dark any more. Once the morning standup is finished, we all know what's going on and then people are off and into it. There isn't – and shouldn't be – so many interruptions from people like myself to the sprint team because they know what's happening. They go away and do the job."

By working in a more focused and structured way, the team is working better together, playing on each other's strengths and improving the quality of the output.

Productivity has increased. Nomos is delivering more with slightly fewer people and the new approach highlighted shortcomings in some members of staff.

Agile has migrated out of the IT shop: The business's directors are now using Scrum and sprints in workshops to fix problems that have nothing to do with software development.

"Implementing Scrum has really changed the business — I can't speak any higher of it. It has been a bit of a revelation for us to be honest. Just the surety of knowing what's going on. It's improved team work, it's good for using people's strengths, it's good for morale — everybody feels part of a cohesive team, rather than individuals surging off on their own. If we could do anything better or learn anything going forward, it's to try not to interrupt the sprint. If you stick to the rules, it works fantastically well".

